

## Institutional Limited Partners Association Chief Executive Officer Profile

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The Institutional Limited Partners Association (“ILPA”) engages, empowers and connects limited partners (“LPs”) to maximize their performance on an individual, institutional and collective basis. LPs serve as trusted financial stewards who direct critical capital into private equity investments on behalf of their beneficiaries which include retirees, teachers, firefighters, police officers, universities, charities, and insurance policyholders. With approximately 450 member institutions representing more than US\$1 trillion of private equity assets under management (“AUM”), ILPA is the only global organization dedicated exclusively to advancing the interests of LPs and their beneficiaries through best-in-class education, research, advocacy and events.

With members in 50+ countries and growing in size and scope each year, ILPA membership includes more than 4,000 professionals who manage 50% of the global institutional private equity AUM. Members represent all investor categories of small and large institutions including public pensions, corporate pensions, endowments, foundations, family offices, insurance and investment companies, development financial institutions and sovereign wealth funds.

Reporting to the ILPA Board of Directors, the ILPA **Chief Executive Officer** (“CEO”) will inspirationally and collaboratively lead a talented executive team and staff to deliver near and long-term value to its highly-engaged membership and key stakeholders through the strategic advancement of each of ILPA’s four pillars: Membership and Events, Industry Affairs, Education, and Research and Content. Located in Washington, D.C. or Toronto, the incoming ILPA CEO will be an exceptional motivational leader and communicator with a track record of bringing out the best in leadership teams across geographies. She/he will have grown an organization globally and/or will demonstrate the ability to do so. A leader with gravitas, she/he ideally combines industry specific knowledge and insight with a keen ability to anticipate and identify market opportunities for ILPA. The CEO will grow the ILPA brand world-wide, and influence and steward ILPA effectively today and for many years to come, delivering exceptional results for LPs and raising the bar for the entire private equity ecosystem.

If you are interested in exploring this exciting ILPA CEO opportunity, please provide a detailed cover letter and resume highlighting your CEO and executive leadership experience to Lisa Heidman LL.B., ICD.D, Founder and Chief Executive Officer, Arlington Partners International at [lisaheidman@arlingtonpartnersinc.com](mailto:lisaheidman@arlingtonpartnersinc.com) and Deborah Magidson, Senior Client Partner, Assessment at [deborahmagidson@arlingtonpartnersinc.com](mailto:deborahmagidson@arlingtonpartnersinc.com). A detailed position profile highlighting key competencies will be provided to all candidates under consideration.