



ILPA SUMMIT EUR PE

JANUARY 22 - 23, 2020

In January 2020, ILPA will bring the private equity industry's most efficient and proven approach to building LP-GP relationships to Europe.

Will you be among the first to gain access?

It began in New York City. For 15 years, ILPA has honed a unique process for bringing together general and limited partners in a highly organized and effective manner. Through the use of proprietary matching software, a demonstrated, time-tested scheduling system and access to the highest quality fund managers and investors in the world, thousands of connections have been formed, strengthened and transformed into long term relationships that have lasted for years.

Now, in response to overwhelming demand, the renowned ILPA Summit comes to Europe. Join us at the Waldorf Hilton in London and be one of the first to access this unprecedented time and opportunity with the world's top LPs.

The ILPA Summit Difference

Past attendees of the Summit know that this is not another matching free-for-all. Not only does ILPA carefully screen all GPs and LPs, but every last detail is attended to so our participants can focus on the content of their meetings, not arranging them.



THE HIGHEST QUALITY ATTENDEES:

The investors who attend the ILPA Summit are front line, senior decision makers from top quality institutions, making your meetings count.



TOP PREFERENCE MATCHING:

Our proven matching system takes your preferences and translates them into six productive meetings with investors most interested in you.



PRECISION TIMING AND SCHEDULING:

We have the clock covered with detailed schedules and efficient flow so that attendees are best positioned to spend the optimal amount of time together.



PROVEN RESULTS:

Our New York Summit regularly translates into 3-4 commitments and 3-4 re-ups each year. We anticipate a similar rate of success in Europe.



A COLLABORATIVE EXPERIENCE:

The Summit offers both structured and free-form opportunities for content and conversation that transcend typical networking.



ROBUST ENGAGEMENT OPPORTUNITIES:

We invite our GP attendees to maximize their time with investors with broad access to formal and informal networking programs throughout the Summit.



Provisional Agenda

DAY 1 | JANUARY 22

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|------------------|-----------------------------------|
| 12:00 - 12:30 pm | Registration |
| 12:30 - 1:30 pm | GP-LP Luncheon |
| 1:30 - 3:00 pm | GP-Focused Curated Content |
| 3:00 - 3:30 pm | Networking |
| 3:30 - 5:00 pm | GP-LP Combined Session |
| 5:00 - 7:00 pm | Cocktails and Networking |
| 7:30 pm | Optional GP-hosted Dinners |

DAY 2 | JANUARY 23

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|------------------|-----------------------------|
| 8:00 - 9:00 a.m. | Networking Breakfast |
| 9:00 - 9:30 am | Keynote Presentation |
| 9:50 - 10:40 am | LP-GP Meeting 1 |
| 10:55 - 11:45 am | LP-GP Meeting 2 |
| 12:00 - 12:50 pm | LP-GP Meeting 3 |
| 1:00 - 2:00 pm | Networking Lunch |
| 2:10 - 3:00 pm | LP-GP Meeting 4 |
| 3:15 - 4:05 pm | LP-GP Meeting 5 |
| 4:20 - 5:10 PM | LP-GP Meeting 6 |
| 5:15 PM | Closing Cocktails |

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“This is a premium event, not comparable to any other in the industry”

- 2018 review from long-standing ILPA Summit General Partner

About ILPA SummitMatch

ILPA employs our proprietary scheduling algorithm, ensuring outstanding reviews year after year, and an optimal experience for all involved:

- The meeting scheduling process optimizes the preferences of LPs and GPs in accordance with their individual selections made in early December.
- Attendees rank each other in a scoring system using profile information on organizational characteristics and investment strategies provided at registration.
- Attendees receive up to six private meetings during the meeting day. In some cases, they may have the opportunity to meet with two LPs in a single time slot. In order to ensure the meetings are relevant for all, both LPs must be prospective or existing investors in the GP fund.
- The SummitMatch process has been adapted for the ILPA Summit Europe to consider the marketing provisions under the Alternative Investment Fund Managers Directive (AIFMD).

HOW DO I SELECT LPs?

When LPs and GPs login to the meeting scheduling system, they will be asked to select one another based on a scoring system between 1 (ideal) and 5 (cannot meet). During the optimization process, an algorithm will translate LP and GP selections into a combined GP/LP score, which is used to create a schedule of meetings based on mutual interest.

ARE THERE ADDITIONAL OPTIONS TO THE RANKING PROCESS?

Interested primarily in meeting with LPs interested in your fund specifically? GPs may opt out of the selection process and receive a schedule comprised of LPs that ranked them highly. There remains an opportunity to disqualify up to five LPs with this option. Each year a number of GPs select this option to better meet their goals.

WHEN DO WE GET OUR FINAL SCHEDULES?

ILPA will send you a final meeting schedule two weeks prior to the ILPA Summit Europe.



Registration Information

REGISTRATION FOR THE ILPA SUMMIT EUROPE INCLUDES THE FOLLOWING FOR OUR GP ATTENDEES

- One private suite to host your scheduled LP meetings.
 - Face-to-face meetings with up to six LP organizations.
 - Attendee passes for 3-4 company representatives, typically a combination of senior partners and a marketing or investor relations professional. GPs typically send a combination of Senior Partners and a Marketing or Investor Relations contact.
 - Participation in all networking events, joint seminars and content sessions for your representatives.
 - Access to the full attendee list including contact information for all attendees two weeks prior to the conference through the event website.
 - Firm profile included in the participant package sent to all ILPA members in late summer early fall; organization listed in the public and private event pages of ilpa.org.
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REGISTRATION IS LIMITED TO ~30 GPs

Once the ~30 slots are taken, a wait list will be formed. In order to ensure a diverse mix of GP participants, all registrants must be qualified by the ILPA Summit Committee before registration is considered final.

All General Partner candidates must fill out an application to be reviewed by the LP Committee in order to be pre-approved to register. The application can be found at:



For more details and information on pricing, please contact summit@ilpa.org.