

NOVEMBER 10 - 12

EMERGING MANAGER SHOWCASE 2020



Are you interested in connecting with potential investors?

You are invited to apply for participation in the ILPA Emerging Manager Showcase taking place November 10-12, 2020 in NYC. This highly selective event mirrors our proven ILPA Summit process for a carefully curated group of Emerging Managers.

Why Do Emerging Managers Value the ILPA EM Showcase?



It's Exclusive

The event is **strictly limited** to 15 managers. The last few year's Emerging Manager spots were oversubscribed.



It's Targeted

In previous years, ~75 LP organizations (125 individuals) **specifically interested in Emerging Managers** participate in the EM Showcase.



It's High Caliber

Attendees consistently note the **high quality of attendees** (both GPs and LPs) at the showcase.



It Works

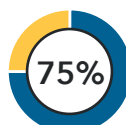
Managers met on average 20 LPs and **cultivated new, productive relationships** through their attendance.

Guaranteed Meetings



ILPA **guarantees** that 6 slots are filled and additional networking time outside of meetings.

Meet with Decision Makers



Nearly **75% of LP attendees** held CEO, CIO, Head of PE or Director title.

The application period runs until **June 15**. Read on for qualification and application information. Questions may be directed to summit@ilpa.org.

An Unparalleled Experience

In response to our members and their needs, we have decided to integrate the **Emerging Manager Showcase** with the main ILPA Summit this year which means 2.5 days of networking and more facetime with LPs.

New This Year:

The **Emerging Manager Showcase** will feature 15 up-and-coming managers for LP attendees to meet in carefully coordinated group sessions running simultaneously with the main ILPA Summit event on November 11 and 12. Each manager has an exclusive meeting space to visit with LPs during 50-minute periods, offering a deeper dive meeting opportunity. LP attendees are invited to view participating emerging managers' profiles and sign up for timeslots in advance with those who they are most interested in meeting. Each emerging manager is guaranteed that 6 timeslots will be filled. The event kicks off the afternoon of Tuesday, November 10 with GP/LP content and networking. On November 11 and 12, the Emerging Managers will have private meeting rooms and will participate in the GP/LP meetings as well as all of the networking aspects of the ILPA Summit.

The ILPA Emerging Manager Showcase is a fabulous venue to build strong relationships.

The leading LPs in the world, the personalized nature of the interactions and continued dialogues offline with high-interest potential investors is unbeatable.

– Christopher W. Kersey, Founding Managing Partner, Havencrest Capital Management

Manager Evaluation

To be considered for the Showcase, all potential managers must submit an application form. Managers are then reviewed and qualified by a committee of ILPA Member LPs to ensure a proper caliber of EMs are in attendance. Applications for the Showcase will be accepted through June 15. Finalists will be notified mid-summer.

Ideal Applicants:

- Raising a first or second institutional fund (or spinout of existing manager)
- Focusing on any sector (including VC), strategy & geography (with the exception of infrastructure or real estate)
- Seeking a minimum target fund size of \$100 million and less than \$1 billion, though special applications may be considered

Apply Here:

<https://ilpa.org/events-training/ilpa-summit/emerging-manager-showcase/>

Note: The ILPA reserves the right to use further criteria to assess the applicants to ensure a diverse and broad group of managers.