

V I R T U A L
EMERGING MANAGER SHOWCASE
2020
N O V E M B E R 1 0 - 1 2

We are doing our best to adapt and to evolve in the face of great uncertainty, and the safety and well-being of this community remains our highest priority. The 2020 ILPA Summit will be brought to you virtually this year and you can count on the same high quality, efficient experience you have come to know and to count on for the last 15 years.

Are you interested in connecting with potential investors?

You are invited to apply for participation in the ILPA Emerging Manager Showcase taking place November 10-12, 2020. This highly selective event mirrors our proven ILPA Summit process for a carefully curated group of emerging managers.

Why Do Emerging Managers Value the ILPA EM Showcase?



It's Exclusive

The event **is strictly limited** with Managers chosen by a committee of engaged LPs. Recent years have been oversubscribed!



It's Targeted

In previous years, ~75 LP organizations (125 individuals) **specifically expressed interest in Emerging Managers** participate in the EM Showcase.



It's High Caliber

Attendees consistently note the **high quality of attendees** (both GPs and LPs) at the showcase.



It Works

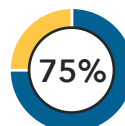
Managers met on average 20 LPs and **cultivated new, productive relationships** through their attendance.

Guaranteed Meetings



ILPA **guarantees** a minimum of six 1x1 meetings with LPs, plus additional networking.

Meet with Decision Makers



Nearly **75% of LP attendees** held CEO, CIO, Head of PE or Director title.

The application period runs until **July 15**. Read on for qualification and application information. Questions may be directed to summit@ilpa.org.



More about the Virtual ILPA Emerging Manager Showcase

In response to our members and their needs, we have decided to integrate the Emerging Manager Showcase with the main Virtual ILPA Summit this year which means 3 days of networking and more 1x1 time with LPs. The Emerging Manager Showcase brings the proven process and energy of the ILPA Summit to the highest caliber, up-and-coming teams of new managers. This highly-anticipated, event leverages the groups meetings to optimize time and maximize connections, creating an experience like no other.

New This Year - 1x1 Meetings:

The Emerging Manager Showcase will feature up-and-coming managers for LP attendees to meet with as part of the main Virtual ILPA Summit event on November 10 - 12. Each manager has an exclusive meeting with LPs during 40-minute periods, offering a deeper dive meeting opportunity. Your Virtual ILPA Summit experience includes three days of content, networking events and a custom meeting schedule based on your preferences. The virtual event will use an interactive platform so that you can connect directly with other attendees during scheduled meetings, participate in cocktail and coffee networking events, and hear keynote speakers and leading service providers about best practices.

The ILPA Emerging Manager Showcase is a fabulous venue to build strong relationships. The leading LPs in the world, the personalized nature of the interactions and continued dialogues offline with high-interest potential investors is unbeatable.

– Christopher W. Kersey, Founding Managing Partner, Havencrest Capital Management

Manager Evaluation

To be considered for the Showcase, all potential managers must submit an application form. Managers are then reviewed and qualified by a committee of ILPA Member LPs to ensure a proper caliber of EMs are in attendance. Applications for the Showcase will be accepted through July 15. Finalists will be notified mid-summer.

Ideal Applicants:

- Raising a first or second institutional fund (or spinout of existing manager)
- Focusing on any sector (including VC), strategy & geography (with the exception of infrastructure or real estate)
- Seeking a minimum target fund size of \$100 million and less than \$1 billion, though special applications may be considered

Apply Here:

<https://ilpa.org/events-training/ilpa-summit/emerging-manager-showcase/>

Note: The ILPA reserves the right to use further criteria to assess the applicants to ensure a diverse and broad group of managers.

TO REGISTER OR FOR QUESTIONS, CONTACT: Sara Mikolich, GP Relations & Conference Coordinator summit@ilpa.org +1 763 497 2067