



## ARE YOU INTERESTED IN CONNECTING WITH POTENTIAL INVESTORS?

You are invited to apply for participation in the ILPA Emerging Manager Showcase at the Virtual ILPA Summit Europe taking place April 27-28, 2021. This highly selective event mirrors our proven ILPA Summit process for a carefully curated group of emerging managers.

**DEADLINE FOR  
APPLICATIONS IS  
FEBRUARY 10**

ILPA is thrilled to announce that we will be bringing the Emerging Manager Showcase to the European Summit for the first time in 2021. After 15 years in New York City, ILPA successfully brought our efficient and proven approach to building LP/GP relationships to Europe in January of 2020. With the uncertainty that remains, the ILPA Summit Europe will go virtual in 2021 in late April. Qualified EMs and engaged LPs are scheduled to meet based on optimized preferences to ensure productive and mutually beneficial meetings. ILPA uses a proprietary algorithm created specifically for this unique event and including a ranking system which is modified annually to continue improving attendee schedules.





**EMERGING  
MANAGER  
PARTICIPATION  
WILL BE LIMITED  
TO 5 FIRMS**

## **MORE ABOUT THE VIRTUAL ILPA EMERGING MANAGER SHOWCASE**

The Emerging Manager Showcase will be integrated with the main Virtual ILPA Summit Europe this year which means 2 days of networking and more 1x1 time with LPs. The Emerging Manager Showcase brings the proven process and energy of the ILPA Summit to the highest caliber, up-and-coming teams of new managers. This highly-anticipated, event leverages the groups meetings to optimize time and maximize connections, creating an experience like no other.

### **MANAGER EVALUATION**

To be considered for the Showcase, all potential managers must submit an application form. Managers are then reviewed and qualified by a committee of ILPA Member LPs to ensure a proper caliber of EMs are in attendance. Applications for the Showcase will be accepted through February 10. Finalists will be notified in early March.

### **IDEAL APPLICANTS:**

- Raising a first or second institutional fund (or spinout of existing manager)
- Focusing on any sector (including VC), strategy & geography (with the exception of infrastructure or real estate)
- Seeking a minimum target fund size of \$100 million and less than \$1 billion, though special applications may be considered

**"The ILPA Emerging Manager Showcase is a fabulous venue to build strong relationships. The leading LPs in the world, the personalized nature of the interactions and continued dialogues offline with high-interest potential investors is unbeatable."**

**– Christopher W. Kersey, Founding Managing Partner, Havencrest Capital Management**

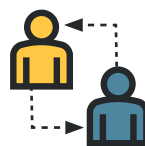
# HOW IS THE ILPA SUMMIT EUROPE EXPERIENCE DIFFERENT FROM OTHER EVENTS?

- The intimate, face-to-face video LP-GP meetings are the main focus of the event with timeslots uniquely designed for those in GMT and CET time zones
- The ILPA uses a sophisticated matching tool to generate meetings based on mutual interest that will generate a personalized meeting itinerary
- All LP attendees are high-quality, accredited institutional investors with a special focus for this event with LPs based in Europe, Middle East and Asia-Pac
- 80% of participating GPs participating in the November Summit made anywhere from 4-8 new relationships while the remaining 20% can attribute 9+ new relationships to this year's Virtual Summit
- Long-time Summit participants attribute multiple commitments and re-ups based on their participation at the Summit
- The virtual environment allows you to share your full meeting schedule across members of your team, no matter where they are located

## WHAT IS INCLUDED FOR PARTICIPATING EMs?



**Sophisticated ranking system** to make meeting matches based on mutual interest and investment preferences



**Participation in all networking events** and sessions for your representatives



**Exclusive access** to 60+ of the world's most powerful LPs and ILPA members



**Branding opportunities**—firm profile included in the interactive event site; firm listed on [ilpa.org](http://ilpa.org)



**Face-to-face video meetings** with a guaranteed minimum of six LP organizations



**Access to the full attendee list** including contact information two weeks prior to the Summit



**Attendee passes** for 3 firm representatives

# PROVISIONAL AGENDA

GMT TIME	TUESDAY, APRIL 27	WEDNESDAY, APRIL 28
8:00 - 8:40am	LP - GP Meeting (Flex)	LP - GP Meeting (Flex)
9:00 - 9:40am	LP - GP Meeting	LP - GP Meeting
10:00 - 10:40am	LP-Only Content Session	General Session
11:00 - 1:40am	LP - GP Meeting	LP - GP Meeting
12:00 - 1:00pm	Welcome Remarks and Market Update	Roundtable Discussion
1:00 - 2:00pm	<i>Meal Break</i>	<i>Meal Break</i>
2:00 - 2:40pm	LP - GP Meeting	LP - GP Meeting
3:00 - 3:40pm	General Session	Small Group Networking
4:00 - 4:40pm	LP - GP Meeting	LP - GP Meeting
5:00 - 5:40pm	Small Group Networking	LP - GP Meeting
6:00 - 6:40pm	LP - GP Meeting	LP - GP Meeting
7:00 - 7:40pm	LP - GP Meeting (Flex)	LP - GP Meeting (Flex)

\* Meetings are scheduled across the day to reach a global audience. Attendees will be able to select which timeslots they are available for.

**APPLY HERE:** <https://ilpa.org/ilpa-eurosummit/em-showcase/>



**FOR QUESTIONS, CONTACT:**

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