General Partner ESG Benchmarking Program Terms and Conditions

This Agreement is between The Boston Consulting Group, Inc. (the “BCG”), and [CLIENT], with an office at [ADDRESS] (the “Participant”) effective on \_\_\_\_\_\_\_\_\_\_\_\_\_ (the “Effective Date”). BCG and the Participant are each a “Party” and together the “Parties.” "Affiliate" of either Party means any entity that directly or indirectly, through one or more intermediaries, controls, is controlled by, or is under common control with a Party.

1. **Services**. BCG and the Participant agree that the Participant will participate in the \_\_\_\_\_\_\_\_\_\_ Benchmark program conducted by BCG (the “Program”) described in Schedule A herein.
2. **Term and termination**. Participant’s participation in the Program will start on the Effective Date and will continue for one-year period (“Term”) to be automatically renewed in 12-month increments unless Participant has provided written notice cancelling the renewal, provided that such notice may only be provided in the last 30 days before the anniversary date. On termination of this Agreement, any services which have commenced before the date of termination will be completed by BCG and the Participant will pay the Fees in full (if applicable), and reimburse BCG for any reasonable, pre-approved expenses associated with such services as permitted under the terms of this Agreement, and the terms of this Agreement will continue in force until the completion of such services.

3. **Fee**. The fee, as set forth in Schedule A, is due and payable on signature of this Agreement and on the anniversary date thereof if not cancelled in accordance with Section 2 above. The Fee includes the cost of service delivery. The Fee and Expenses (defined below) are due thirty (30) days after receipt of BCG’s invoice failing which BCG may at BCG’s discretion charge Participant interest from the date of invoice to the date of payment inclusive, at a daily rate equivalent to the prevailing Bank of England Base Rate plus 3.5%.

* 1. The Participant agrees to pay a flat fee for expenses as set out in the SOW (the “Expenses”) without the requirement for receipts or supporting documentation;
  2. Where any SOW has a duration greater than one calendar year, BCG will be entitled to increase the relevant Fees as set out in that SOW on 1st January of each subsequent year by a percentage equal to the UK RPI. This will apply to any subsequent annual periods.
  3. The Fees payable by the Participant exclude any value added taxes or equivalent country tax and will be in addition to the Fees.

1. **Raw Data and Aggregated Data**.
   1. Participant will contribute data to BCG as requested by BCG for the purposes of the Program (the "Raw Data"). Such contribution will be made at no charge to BCG, and Participant acknowledges that the provision of such Raw Data is in consideration along with the Fees of BCG providing the services. The Participant commits to provide any data in writing, including Raw Data, as requested by BCG as soon as possible, but no later than 30 days of that request in writing. In contributing the Raw Data, Participant warrants that it is accurate and that BCG may rely on it for the purposes of analysis, and Participant further licenses on a non-revocable, royalty-free basis to BCG the right to use the Raw Data for the purpose of providing similar services and the Aggregated Data (as defined below) for the Program to the Participant and other clients participating in the Program. Participant represents that the Raw Data does not infringe any third party’s intellectual property rights and the use by BCG of the same in accordance with this Agreement will not infringe any such third-party rights. BCG will not be liable for any breach of this Agreement where:
   2. The Raw Data has not been provided by Participant in a timely manner and in accordance with any timeframes agreed by the Parties; or
   3. The Raw or any other data used by BCG to prepare the Program contains errors, omissions or inconsistencies.

4.2 BCG will anonymize the Participant and all other characteristics so that such anonymized data will neither identify the Participant as the source of any component of the data nor categorize the data in a manner that would permit a third party to reasonably infer that any component of the data relates specifically to the Participant. Such anonymized data will be combined with similar anonymized data with other participating clients, collectively the “Aggregated Data.” BCG undertakes that, notwithstanding any publication of Aggregated Data, BCG will:

a. not attribute such Aggregated Data to the Participant or publish such Aggregated Data in such a way that it is reasonably likely to be attributed to the Participant; and

b. only publish Aggregated Data in aggregate form (i.e. Aggregated Data will be aggregated with data that BCG obtains from other entities participating in the Program so that the source of such Aggregated Data is not identifiable).

c. identify the Participant as a participant in the Program only within the scope of the Deliverables.

1. **Confidentiality**.

5.1 In this Agreement,

a. “Confidential Information” means any and all information disclosed in connection with the Agreement including the terms of this Agreement (whether before, on or after the date of this Agreement, whether verbally, in writing, electronically or by any other means, whether directly or indirectly and whether or not marked “Confidential”) by the Disclosing Party or any person on its behalf to the Receiving Party, or obtained by the Receiving Party or any person on its behalf, including, but not limited to any information relating to the Disclosing Party’s business affairs, operations, products, processes, methodologies, formulae, plans, intentions, projections, know-how, intellectual property rights, trade secrets, market opportunities, customers, marketing activities, sales, software, computer and telecommunications systems, costs and prices, usage rates, records, finances and personnel, and the output or report of the Program;

b. “Disclosing Party” means a party disclosing Confidential Information;

c. “Receiving Party” means a party receiving Confidential Information; and

d. a reference to a person includes a reference to that person’s successors and permitted assigns.

5.2 In consideration of the Confidential Information supplied to it by the other Party, each Party agrees that it will keep the other Party’s Confidential Information confidential, not use such Confidential Information except for the Program and not disclose such Confidential Information to another person (and use all reasonable efforts to prevent any such disclosure) except as permitted under Section 5.3, below.

5.3 Each party may disclose the Confidential Information of the other Party:

a. to any of its and its Affiliates’ officers and employees (“Recipients”) to the extent that such disclosure is reasonably necessary for purposes of the Program, provided that before disclosure of any Confidential Information to any Recipient, the Receiving Party will ensure that the Recipient is made aware of and complies with the Receiving Party’s obligations of confidentiality under this Agreement or under the terms of a similar agreement or obligation of confidentiality as the parties have under this Agreement;

b. where disclosure is required or requested by law, by a court of competent jurisdiction or by any regulatory body which regulates the conduct of the Receiving Party, provided that, to the extent permitted, the Receiving Party will give the Disclosing Party as much notice as is practicable of any such requirement or request and will not disclose any more Confidential Information than is reasonably necessary in the circumstances, so that a protective order or other appropriate remedy may be sought. The Receiving Party agrees to assist and co-operate in any appropriate action which the Disclosing Party may decide to take.

5.4 The term Confidential Information, as used in this Agreement does not extend to any part of the Confidential Information which:

a. is or has become, part of the public domain, otherwise than through a breach of this Agreement;

b. the Receiving Party can show was in its possession prior to disclosure by the Disclosing Party and which had not previously been obtained from the Disclosing Party or another person under an obligation of confidence to the Disclosing Party;

c. the Receiving Party obtains from a person other than the Disclosing Party, other than in breach by such person of any obligation of confidence to the Disclosing Party;

d. is independently developed by the Receiving Party without the benefit of any Confidential Information of the Disclosing Party, as the Receiving Party reasonably demonstrates; or

e. consists of the Aggregated Data, provided that such Aggregated Data will neither identify the Participant as the source of any component of the Aggregated Data nor categorize information in a manner that would permit a third party to reasonably infer that any component of the Aggregated Data relates specifically to the Participant.

5.5 The Receiving Party will, within 14 days following receipt of a written request from the Disclosing Party, return to the Disclosing Party, or at the Disclosing Party’s option destroy all documents and other materials in its possession, custody or control which contain any of the Disclosing Party’s Confidential Information, and certify to the Disclosing Party that it has destroyed the Confidential Information, provided that the Receiving Party may retain any Confidential Information as may be required by law, regulatory agency or competent or listing authority. The Receiving Party’s retention of the Disclosing Party’s Confidential Information will be under the terms and conditions of this Agreement. Notwithstanding the foregoing, nothing requires any Aggregated Data to be destroyed or returned to Participant.

5.6 BCG will be entitled to retain, for its internal purposes and records, copies of any summary analysis or report created for or relating to the Participant which contain or reflect any information in the Confidential Information, subject to the BCG’s ongoing compliance with its obligations under this Agreement.

5.7 Each Party acknowledges that breach by it of this section may cause irreparable injury to the other party, which injury will be inadequately compensable in damages. Accordingly each party is entitled to seek the remedies of an injunction in respect of any actual breach or threatened breach of the terms of this section, in addition to any other legal remedies which may be available.

1. **Reserved Rights**. BCG reserves the right to withdraw the Program and to make changes to any material or reports produced by BCG in the course of the Program. The Fee for the Term will not be refundable. BCG reserves the right to increase the Fee due to an increase in size or complexity of the Program. Furthermore BCG reserves the right to review fees from time to time.
2. **Personal Data**. To the extent that BCG processes Participant Personal Data on the Participant's behalf as a processor in connection with the performance of the Services, BCG and Participant agree to enter into a data processing agreement incorporating the terms required under article 28 of GDPR. Participant as a controller alone will determine the purposes for which, and the manner in which, Participant Personal Data is, or is to be, processed in the performance of the Services. When providing any Personal Data, the Participant confirms that it is doing so in accordance with all applicable data protection legislation including, without limitation, the GDPR.
3. **Intellectual Property**.
   1. BCG retains all intellectual property and other rights, title and interest in: (a) all documents and other materials forming part of the Program, other than the Raw Data, including but not limited to, copyright and related rights, (b) all analytical concepts, approaches, methodologies, or formats developed by BCG or on BCG’s behalf; and (c) the Aggregated Data with the right to copy, disclose or use the Aggregated Data for the purposes of providing it to other participants, and for other external and internal purposes (the "Rights") whether under this Agreement or otherwise. Participant will not to do any act which may infringe BCG’s Rights in the Program report and further undertake to treat all information obtained from the Deliverables, including the Aggregated Data, as strictly private and confidential and use all such information as an end-user only, for Participant’s own private and internal purposes and the benefit of Participant’s business alone, and not to disclose the Aggregated Data or Deliverables to any third party.

8.2 Participant acknowledges and agrees that: (a) BCG may have been and/or has been developing and licensing and may, independently and with third parties, develop and license services and/or products with functionality similar to the services and/or products which are the subject of the Agreement; (b) nothing contained in this Agreement will be deemed to restrict BCG’s independent development or purchase of competing services and/or products or give Participant any right with respect to such services and/or products.

1. **Feedback**. If Participant or any of its employees or contractors sends or transmits any communications or materials to BCG by any method, suggesting or recommending changes to the Program or Documentation, including without limitation, new features or functionality relating thereto, or any comments, questions, suggestions, or the like ("Feedback"), BCG is free to use such Feedback irrespective of any other obligation or limitation between the Parties governing such Feedback. Participant hereby assigns to BCG on Participant's behalf, and on behalf of its employees, contractors and/or agents, all right, title, and interest in, and BCG is free to use, without any attribution or compensation to Participant, any ideas, know-how, concepts, techniques, or other intellectual property rights contained in the Feedback, for any purpose whatsoever, although BCG is not required to use any Feedback.
2. **Representation and Indemnity by Participant**. The Participant represents and warrants that: it will not provide any Aggregate Data or the Deliverables to any third party outside of its organization or use any Aggregate Data or the Deliverables for purposes other than internal business purposes without BCG’s prior written consent. The Participant indemnifies, defends and holds BCG and BCG's Affiliates harmless from any actual or threatened claims, and any Losses incurred by BCG or its Affiliates (including as a party or witness in any claim), arising from or related to (a) any disclosure of the Deliverables or Aggregated Data by the Participant to a third party, or any use of, or reliance on, the Deliverables or Aggregated Data by such third party. “Losses” means any demand, losses, damages, costs (including reasonable legal costs and disbursements) and expenses.
3. Participant grants BCG the right to use the Participant’s name and logo for the purposes of listing all participants in the Program report as well as all promotional and marketing materials related to the Program.
4. **Warranties and Disclaimer**

12.1 Representations and Warranties. Each Party represents and warrants that (a) it has the right, power, and authority to execute and deliver this Agreement and to perform and to fulfil any obligations set out in this Agreement; and (b) this Agreement, when duly authorized, executed, and delivered by such Party, constitutes the legal, valid, and binding obligation of such Party, and is enforceable against such Party in accordance with its terms. Participant represents and warrants that (a) it has all necessary consents to allow BCG to use any and all Raw Data; and (b) it will use the Services and/or the Deliverables in a manner consistent with the Agreement.

12.2 Warranty Disclaimer. Except as otherwise expressly set forth in these Terms, BCG makes no express warranties of any kind. BCG hereby expressly disclaims, to the fullest extent permitted by applicable law, on its own behalf and on behalf of its third party suppliers, all express, implied and statutory warranties, including, but not limited to, any implied warranties of merchantability, fitness for a particular purpose, reliability, timeliness, quality, suitability, availability, accuracy or completeness and title. This section will survive the termination or expiry of the Agreement.

1. **Limitation of Liability**

13.1 Subject to Section 13.4, in no event will either Party be liable to the other Party for any special, exemplary, incidental, or consequential damages, or for any direct or indirect loss of data, profits, goodwill, whether arising out of contract, tort (including negligence), strict liability or otherwise, resulting from or related to this Agreement (whether or not such party knew of should have known of the possibility of any such damages).

13.2 Subject to Section 13.4, under no circumstances will either Party's aggregate liability to the other for any and all claims (including third party claims) arising from or in connection with or relating to this Agreement (whether in contract, tort (including negligence), strict liability or otherwise) exceed an amount equal to the Fees paid by the Participant to BCG for the applicable Services and / or the Deliverables that gave rise to the claim.

13.3 Nothing herein limits the Participant’s obligation to pay BCG the Fees for Services rendered and the Deliverables supplied.

13.4 In respect of either Party, nothing in this Agreement limits or excludes such Party's liability for: (a) personal injury or death suffered by the other Party caused by such Party's negligence; (b) fraud; or (c) any matter for which it would be illegal for such Party to exclude or limit or to attempt to exclude or limit its liability under applicable law.

1. **Force Majeure**. Except for the obligation to pay the applicable fees when due, no Party will be liable to any other Party for any failure or delay in performance caused by a Force Majeure Event, and such failure or delay will not constitute a material breach of the Agreement.
2. **Notices**. All notices required or permitted under this Agreement will be in writing, reference this Agreement and will be delivered to Parties at the addresses referenced in this Agreement: (a) by hand (and will be deemed to have been received on signature of a delivery receipt or at the time the notice is left at the proper address); or (b) certified mail or deposit with a nationally recognized overnight carrier (and will be deemed delivered at 9.00am on the second business day after depositing or, if earlier, the time recorded by the mail service); or (c) if sent by email, at the time of transmission, or, if this time falls outside business hours in the place of receipt, when business hours resume.
3. **Miscellaneous**. (a) Participant may not assign this Agreement or any part of it without BCG’s written consent. (b) This Agreement contains the entire statement of terms governing the relationship between the Parties with respect to the Program, and in the event of any conflict between this Agreement and any other agreement which may exist between Participant and BCG with respect to BCG services, including any of Participant’s terms and conditions, then this Agreement will prevail. (c) The Participant agrees not to make any public comment or issue any information with regard to any part of the Program without the prior written consent of the BCG. (e) This Agreement is governed by and will be construed in accordance with the laws of the Commonwealth of Massachusetts. The Parties agree to submit to the exclusive jurisdiction of the courts of Massachusetts.

The Boston Consulting Group, Inc. PARTICIPANT

By: By:

Name: Name:

Title: Title:

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Schedule A**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |

**Program module(s):**

1. Description of Services. The Program aims to provides a holistic, qualitative and quantitative analysis for environmental, social, and governance (ESG) data in private markets, and helps identify opportunities for portfolio companies to improve their ESG performance, as well as additional context of competitive positioning versus peers. Business metrics (e.g. industry, revenue, company size, etc.) provide important context, and allow for the data to be segmented and interpreted against appropriate peers. The benchmark covers the entirety of data provided by the Participants, with analysis broken out by industry sector.

The Program for 2021 includes the following KPIs: GHG emissions, percent renewable energy, board diversity, work related injuries, net new hires, employee feedback. In subsequent years, the list of KPIs will be expanded.

1. Fees. BCG and Participant agree that participation of the Program will be provided at no charge. BCG reserves the right to revisit the program fee at any time. Changes to program fee, if any, will be agreed mutually between BCG and Participant(s).
2. Participant Responsibilities and Tasks. The Participant is responsible for making all reasonable efforts to complete the data template in a timely manner for the production cycle of the individual Programs. The Participant is responsible for attending roundtable events and for debriefing sessions; BCG will make commercially reasonable efforts to provide adequate notice to each of these. Members of the GP Working Group agree to:
3. Collect and report on aligned metrics across all portfolios for 2021 (data due March 30, 2022)
4. Share data from 2018-2020 as available
5. Share your data with designated third party/ platform (BCG for 2021 data)
6. Include your data in aggregated benchmarks
   1. Aggregated benchmarks would be made available to participating LPs and GPs
      1. Individual PortCo or GP/Fund level data will not be extractable from benchmark
      2. Financial data points will not be available individually, but only as part of normalized data figures
   2. Aggregated data and benchmarks may be shared publicly to provide thought leadership in the industry after obtaining GP approval on a case-by-case basis
7. Obtain approval for use of General Partner name in public announcement
8. Agree to increase ambition over time (e.g. increase number of KPIs tracked)
9. Maintain voting rights to shape future KPIs

3. Description of Deliverables. For each Program, the Participant will be entitled to the following:

Benchmarked data across the Participant portfolios for any KPI where data was provided by the Participant. A Participant will not be eligible to receive benchmarked analysis for any KPI in which they did not share data (e.g. If a participant does not provide data on a given metric, they will not be eligible to see the aggregated data from their piers for this metric).