

Investment Due Diligence for the Limited Partner

INTENSIVE COURSE

The Investment Due Diligence for the Limited Partner course is designed for the limited partner looking for an in-depth understanding of how to diligence a private equity investment. Participants will engage with a custom case study to understand the importance of proper diligence techniques to optimize investment performance.

This live, faculty-led program combines lecture-based learning with interactive networking and group work elements, featuring custom case studies designed uniquely for LPs by LPs.

Key Learning Objectives

- Develop a due diligence framework based on ratio analysis to expose trends and aid in the development of specific fact-based due diligence questions
- Learn how to deconstruct a manager's historic performance into components, including operating improvements (revenue and margin growth) and financial engineering (multiple expansion and leverage)
- Apply different reference call strategies and discuss some practical tips and tricks through an interactive reference call exercise
- Learn how to benchmark manager returns against industry standard benchmarks and discuss the limitations and trade-offs of different benchmarks
- Develop a manager monitoring plan based on the key issues that arise in manager due diligence and review the tools of active portfolio management, including secondaries and co-investments

Who Should Attend?

This program is part of the ILPA Institute Intensive series of courses, which means this program is designed for the limited partner with more than three years of experience in private equity or has completed the comprehensive private equity training.

ILPA Members May Take This Course in the Following Formats:

All classes (other than asynchronous) are delivered live, either in-person on location, or virtually via the Zoom platform, by ILPA's leading practitioner faculty. Groups of up to 35 participants from multiple LP organizations or a single LP organization engage in active lecture, discussion and peer-to-peer learning (including use of a custom-designed case study). Enhancements are made to the virtual experience to ensure the same level of peer-to-peer connections are made as in the live, classroom experience.



Live With Participants From Multiple LP Organizations



Have questions about the different formats and finding the right fit for your schedule this upcoming calendar year?

Reach out to [ILPA Education](mailto:education@ilpa.org) at education@ilpa.org

Typical Lifecycle of ILPA Institute Courses

