



# Optimizing Your LP Engagement

## ● GENERAL PARTNER PROGRAM

**The ILPA Institute has represented Limited Partners for more than two decades. Let us be your guide in building meaningful LP relationships with longevity, strengthening how you operate in the industry.**

The *Optimizing Your LP Engagement* course for Managers provides an unparalleled experience for GPs to develop comfort and confidence around their relationships with limited partners.

Developed by the industry-respected ILPA Institute executive education platform, this live, faculty-led program combines lecture-based learning with interactive networking breaks and group work elements, featuring customized content designed to provide GPs with valuable insights into LPs and the private equity industry.

## Key Learning Objectives

- Understand the LP/GP relationship through unique access to the LP perspective and opportunities to bridge partnerships
- Identify different LP profiles and their subsequent objectives to understand what to listen for and what questions to ask during the fundraising and ensuing process
- Increase awareness of LP motivations and constraints to help mitigate any roadblocks during the due diligence process
- Learn best practices for LP communication post-investment closing including continuation vehicles, NAV loans, and co-investments

## Who Should Attend?

This course is designed to significantly add to the skill of every GP professional, whether tenured or new to their role. Throughout the program, special care is taken to highlight the critical and interdependent nature of the relationship with LPs in efforts to support alignment and strengthen industry connections.

## 2025 Programming

- April 9, 2025 - New York, NY
- April 28, 2025 - London, UK
- November 4, 2025 - New York, NY

For questions about this program and to register, reach out to [education@ilpa.org](mailto:education@ilpa.org).